

# Mahatma Education Society's Pillai HOC Institute of Management Studies and Research, Rasayani



From Learning to Earning

# PLACEMENT BROCHURE

# Chairman & CEO's Message

We are committed to providing a holistic education based on new generation academics that create not just powerful global career options for our students but one which empowers them to become key contributors to the society and community and environment in which they live. We strive to achieve nation building through character building and do so through an approach of mentoring.

-Dr. K. M. Vasudevan Pillai

# **Director's Message**

PHiMSR's focus goes beyond just securing a job to ensure students are equipped for lifelong learning and professional growth. Placements are more than just securing a first job. They are about equipping students with the positive mind-set and skills for continuous learning and up skilling throughout their careers. While the Training and Placement Department ensures competitive salaries, the true focus is on understanding the job profile, market landscape, future opportunities, and required skillsets. PHiMSR prioritizes well-rounded graduates. Students are prepared to excel in the industry while maintaining mental well-being, meeting deadlines, and upholding ethical conduct. Congratulations! We are confident you are well-equipped to make a positive impact in your chosen fields. Best wishes for a successful and rewarding career.

### -Dr. Ketan Vira

ketanvira@mes.ac.in

## Training and Placement Officer's Message

Dear Recruiters,

We are happy to announce that our Campus placement 2024 – 2025 has commenced from October 2024 and go up to May 2025. It's an honour and privilege to present to you a group of individuals who have been groomed to face the challenges of the era of technological innovations and dynamic milieu. At PHiMSR, we emphasis on research driven learning, facilitating, and nurturing young minds to dive deep into the subject matters.

Our graduates are groomed to be confident and dynamic, poised to take up the challenges of the corporate world optimistically. Last year placement has been remarkably good with attractive salary packages. Our students were placed in varied Corporates from Fintech, Real estate, Logistics, IT and allied industry. Trust our placement this year will be further strengthened with the support from the alumni and Industry partners.

Looking forward to a continued support for Campus Placement 2024 – 2025.

### -Mrs. Rashmi Dusar

rashmidusar@mes.ac.in

"Discipline leads to habits Habits lead to Consistency, Consistency leads to Growth"



**AAKANKSHA GAIKWAD** 

Finance

UG Course: BBI

Internship: Clive Inc.

Contact Details: **7058778172** 

aakankshaug23hmms@student.mes.ac.in

Summer Internship Project:

Enhancing Customer Access To The Financial Credit System: Building Bridges For Financial Inclusion



ANJANETTE RAJ

Marketing

UG Course: BE EXTC

Adrosonic IT Consultancy Services Ltd, Mumbai Internship:

Contact Details: **8928772140** 

anjanettear24hmms@student.mes.ac.in

Summer Internship Project:

Analyzing Effectiveness of Website Interface of Shipowner's Club



**ABHIJIT KANEKAR** 

Marketing

Jawaharlal Nehru Port

Contact Details: 8080883698 abhijitak23hmms@student.mes.ac.in

Summer Internship Project: Study On Social Media Planning And Scheduling At JNPA



**ANKITA MHATRE** 

**Finance** 

B Com

Clive Inc.

Contact Details: **7083239080** ankitaam23hmms@student.mes.ac.in

Summer Internship Project: Credit Card Usage Patterns And Consumer Behavior



**AISHWARYA PATIL** 

Finance

UG Course: RAF

Internship: IPPB Bank

Contact Details: 8104879122 aishwaryaap23hmms@student.mes.ac.in

Summer Internship Project:

A Study On Financial Inclusion Of India Post Payment Bank In Maharashtra



**APURVA WAGH** 

HR

UG Course: **B** Com

Internship: Tata Power

Contact Details: 7620814530

apurvanw23hmms@student.mes.ac.in

Summer Internship Project: A Study Of Innovative Employee Engagement Practices To Boost Productivity At Tata Power



ANAND KHETAWAT

**Operations** 

UG Course:

**BSc Hospitality** 

Balmer Lawrie & Co Ltd

Contact Details: 9892801233

anandbk23hmms@student.mes.ac.in

Evaluating The Imapet Of Modern Technology In Warehouse Industry At Balmer Lawrie Logicold



**APURVA MAYEKAR** 

**Finance** 

UG Course: **B** Com

Clive Inc.

Contact Details: 9209957482 apurvarm23hmms@student.mes.ac.in

Summer Internship Project: A Study Of Customer Perception Towards
The Indusind Bank.

**Operations** 

UG Course:

**ANIKET PATIL** 

Internship: **Allcargo Logistics** 

Contact Details: **8422961446** 

aniketsp23hmms@student.mes.ac.in

Summer Internship Project: The Study on the Cargo Auction process at CFS with refrence to Allcargo Logisitics.



ASHLESHA DARIPDHAR

HR

UG Course:

Internship: Roha Dyechem Pvt. Ltd.

Contact Details: 8208446951 ashleshapd23hmms@student.mes.ac.in

Summer Internship Project:
A Study On Streamlining The Recruitment
And Selection Process For Enhanced
Efficiency At Roha Dyechem Pvt. Ltd.



**BHAKTI DURGE** Marketing

UG Course:

Internship: **Edukon Diaital** 

Contact Details: **7249812407** 

bhaktikd23hmms@student.mes.ac.in

Summer Internship Project: Study On Lead Generation And Lead Qualification Of Educational Product At

**Edukon Digital** 



**DIVYA PATIL** 

**Finance** 

UG Course: B Com

Internship: India Post Payment Bank

Contact Details: 9322687083 divyaap23hmms@student.mes.ac.in

Summer Internship Project: Evaluating The Impact Of India Post Payment Banks On Rural Bank Services



**BHAKTI BELOSE** 

**Savic Technologies** 

Contact Details: 7249082728 bhaktirb23hmms@student.mes.ac.in

Summer Internship Project:

A Study on Enhancing Employee Retention Through Soft Skills And Ethical Leadership at Savic Technologies.



**FREDDY PUTHOOR** 

Operations

**Matchlog Solutions** 

Contact Details: 9588410544 freddyjp23hmms@student.mes.ac.in

Summer Internship Project:

Sustainable Container Logistics: Reducing Environmental Impact Through Efficient Operations With Reference To Matchlog



**CHIRAG PATIL** Marketina

UG Course: **BE Electrical** 

Internship: Clive Inc.

Contact Details: 7756984550 chiragrp23hmms@student.mes.ac.in

Summer Internship Project:

Analysing Selling Points For Financial & Entertainment Products In Clive Inc.



**HARSH PATIL** Operations

UG Course: **B** Com

Prajapati Construction Internship:

Contact Details: 7710901932 harshsp23hmms@student.mes.ac.in

Summer Internship Project:

Modern Construction Techniques For High Rise Buildings Refers To Prajapati Construction ltd.



**DEWANK LAHANE** Operations

**BE Electrical** UG Course:

**Jay Precision Products** 

Contact Details: 9730960983 dewankrl24hmms@student.mes.ac.in

Summer Internship Project: **Quality Operations at Jay Precision** 



HARSHADA CHALKE

UG Course: BSc IT

**Bombay Dyeing Company** 

Contact Details: 9145622772

harshadahc23hmms@student.mes.ac.in

A Study On Improving Employee Satisfaction Through Comprehensive Welfare Programs At Bombay Dyeing &



**DISHA PATIL** 

HR

UG Course: ВА

Internship: JSW

Contact Details: 9322252638, 8806202658 dishapp23hmms@student.mes.ac.in

Summer Internship Project: A Study On The Role Of Performance Appraisals In Skill Development And Employees Motivation At JSW Seawoods



**JANHAVI SHINDE** 

HR

UG Course: BBA

Internship: **Shoppers Stop** 

Contact Details: **7276324308** janhaviss23hmms@student.mes.ac.in

Summer Internship Project:
A Study On Effective Training And
Attendance Management Strategies For
Frontline Retail Staff At Shoppers Stop.



JIDNYASA VELE

Finance

UG Course: **B** Com

Internship: India Post Payment Bank

Contact Details: **7249798934** 

jidnyasamv23hmms@student.mes.ac.in

Summer Internship Project: The Role Of Ippb In Enhancing Banking Services In India



**MANASVI UTEWAL** 

**Operations** 

UG Course: **BMS** 

Reva Technologies Internship:

Contact Details: **7040111403** 

manasvipu23hmms@student.mes.ac.in

Summer Internship Project: A Study Of Comparative Analysis Of Scrum Vs Kanban In Project Management In It Industry With Reference To Reva



**KAUSHAL SALVI** 

Finance

Bellezza Banquet Hall

Contact Details: 7038543846 kaushalks23hmms@student.mes.ac.in

Summer Internship Project:

A Study On Strategic Financial Planning And Budget Management For Events At Belleza Banquet Hall



**MANTHAN JADHAV** 

**Finance** 

Aditya Birla Capital

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Summer Internship Project: Navigating The Steel Market A Chart Based Approach



**LOVELY AGGARWAL** 

Finance

HG Course. **B** Com

Future General Life Insurance Company Internship:

Contact Details: 9356973760

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Summer Internship Project: A Study On Customer'S Perception Regarding Life Insurance Policy



**MAYUR KATTIMANI** 

Finance

UG Course: **B** Com

Jawaharlal Nehru Port Authority Internship:

Contact Details: 9273376213 mayurpk23hmms@student.mes.ac.in

Summer Internship Project: A Study On Ratio Analysis Of JNPA



MAKARAND WADKAR

Marketing

UG Course: **BE Mechanical** 

**Royal Enfield** 

Contact Details: 8879189702

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Analysis of After Sales Service Satisfaction of Two Wheeler Users



**MELISSA RODRIGUES** 

**Finance** 

UG Course: B Com

Jawaharlal Nehru Port Authority

Contact Details: 9561293616 melissarr23hmms@student.mes.ac.in

Summer Internship Project:

Impact Of Digitalization On Direct And Indirect Tax Compliances



MANALI DABHADE

**Finance** 

UG Course: **B** Com

Internship: Tata Steel Ltd

Contact Details: 7775940809 manalibd23hmms@student.mes.ac.in

Summer Internship Project: A Study On Financial Trend Analysis Of Tata Steel Ltd.



MOIN SILOTRI

UG Course: B Com

Internship: J M Baxi & Co.

Contact Details: **7304234903** moinas23hmms@student.mes.ac.in

Summer Internship Project: Import Procedure And Documentation With Reference To J. M. Baxi & Co.



**MRUNAL MALUSARE** 

Finance

UG Course: **B** Com

Jawaharlal Nehru Port Authority Internship:

Contact Details: 9975264588

mrunalrm23hmms@student.mes.ac.in

Summer Internship Project:
Evaluating Jnpa'S Revenue Source
Performance



**NIKETAN MHATRE** 

**Finance** 

UG Course: B Com

Internship: Clive Inc.

Contact Details: 9767657959

niketannm23hmms@student.mes.ac.in

Summer Internship Project: A Study Of Customer Perception Towards The AU Bank



**MUZEEB MOKASHI** Marketing

Bellezza Banquet Hall

Contact Details: 8552868876

muzeebnm23hmms@student.mes.ac.in

Summer Internship Project: Study On Customer Journey Mapping At Belleza Banquet.



**NIKHIL RANE** 

Finance

B Com

Clive Inc.

Contact Details: 9552736408 nikhilar23hmms@student.mes.ac.in

Summer Internship Project: Credit Card And Performance Analysis



**NAIVIN BHOIR** Operations

UG Course: RMS

Internship: **Hiral Engineering** 

Contact Details: 8291379682 naivinhb23hmms@student.mes.ac.in

Summer Internship Project:

Quality Control In Offshore Platform Fabrication And Platform Erection At Hiral



OMKAR CHAVAN

Marketing

UG Course: RMS

Internship: Clive Inc.

Contact Details: 9702011614

omkarnc23hmms@student.mes.ac.in

Summer Internship Project: Analyzing Customer Profiling For Financial Products At Clive Inc.



**NEHA TELGE** 

Operations

UG Course: **BMS** 

Ssar Impex Pvt. Ltd.

Contact Details: 9321977505

nehavt23hmms@student.mes.ac.in

Summer Internship Project: Green Supply Chain Management With Respect To SSAR Impex Pvt. Ltd.



**PAYAL OSWAL** 

**Finance** 

UG Course: BAF

**Arihant Traders** 

Contact Details: **7448165495** payaloo23hmms@student.mes.ac.in

Summer Internship Project: A Study On Inventory Management



**NIDHI MESHRAM** 

**Finance** 

UG Course:

**Bombay Dyeing Company** 

Contact Details: 9970544219 nidhikm23hmms@student.mes.ac.in

Summer Internship Project:

Comprehensive Analysis And Practical
Insights Into Purchase, Accounting, And
Export Operations: An Internship



**PRADNYA JAWALE** 

**Finance** 

UG Course:

Internship: **Bombay Dyeing Company** 

Contact Details: **9130577018** pradnyagj23hmms@student.mes.ac.in

Summer Internship Project: A Study Of Bombay Dyeing Company's Financial Statements



**PRERANA PATIL** 

Finance

UG Course: BΔF

Internship: Tata Steel Ltd

Contact Details: **7066989333** preranapp23hmms@student.mes.ac.in

Summer Internship Project: Automation Of GST Return Filing Using Tally : A Comprehensive Guide



**ROHIT TAMBOLI** 

**Finance** 

UG Course: B Com

Internship: Clive Inc.

Contact Details: 9137393059 rohitrt23hmms@student.mes.ac.in

Summer Internship Project: Customer Preferences Towards Buying Behavior Of Insurance Product



PRERANA MUNDHE

**Finance** 

Clive Inc.

Contact Details: 7887542838

preranabm23hmms@student.mes.ac.in

Summer Internship Project:

Examining Client Preferences And Behavior In Credit Card Selection And Usage



**ROSHAN PRASAD** 

Marketing

Bellezza Banquet Hall

Contact Details: **8291747117** 

roshanrp23hmms@student.mes.ac.in

Summer Internship Project:

Analyzing Customer Journey For Social
And Family Events.



**PRITI OSWAL** 

Finance

UG Course: RAF

Internship: **Arihant Traders** 

Contact Details: 9527984968 priti23oohmms@student.mes.ac.in

Summer Internship Project: Asset Management In Arihant Traders



**ROSHAN NAGARGOJE** 

Finance

UG Course: RAF

Internship: Clive Inc.

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Summer Internship Project: Customer Segmentation And Targeting



RADHIKA HUTAGIKAR

UG Course:

Alta Laboratories Ltd

Contact Details: 7249383945

radhikash23hmms@student.mes.ac.in

A Study On The Impact Of Training And Development On Employee Career Progression At Alta Laboratories



**RUSHIKESH YADAV** 

**Finance** 

UG Course:

Clive Inc.

Contact Details: 9321527629

rushikeshly23hmms@student.mes.ac.in

Summer Internship Project:
Analyzing The Stock Market Investment
Strategies Of Credit Card Companies



**RAVINDRA SUPE** 

Operations

UG Course: **BE Mechanical** 

Internship: **Balmer Lawrie Logicold** 

Contact Details: **8412908948** ravindrabs23hmms@student.mes.ac.in

Summer Internship Project:
Optimizing Logistics Operations For Enhanced Efficiency At Balmer Lawrie Logicold



SAHIL BHAGAT

UG Course: **B** Com

Internship: Clive Inc.

Contact Details: **9372968199** sahilmb23hmms@student.mes.ac.in

Summer Internship Project:
A Study On Credit Awareness And Usage
Behavior In India



**SAHIL JADHAV** Marketing

UG Course: **BAMMC** Internship: Hunarho

Contact Details: 9221651737 sahiljj23hmms@student.mes.ac.in

Summer Internship Project:
Using Feedback Loop Mechanism For
Product Strategy



**SANIYA PATHAN** 

Finance

UG Course: B Com Internship: Clive Inc.

Contact Details: 9309017407 Saniyaap23hmms@student.mes.ac.in

Summer Internship Project: The Study Of Customer Satisfaction And Awareness About Credit Card



**SAKSHI JADHAV** 

Finance

Contact Details: **8482881863** sakshiaj23hmms@student.mes.ac.in

Summer Internship Project: Analysis Of The Effectiveness Of Sales Strategies In Selling Credit Card To Customers



**SANSKRUTI MANORE** 

**Finance** 

India Post Payment Bank

Contact Details: **7977622895** sanskrutimm23hmms@student.mes.ac.in

Summer Internship Project:
A Comparative Study Of Insurance
Services Offered By IPPB Vs Traditional
Banks In India.



SAKSHI KADAM

Finance

HG Course. **B** Com

Internship: India Post Payment Bank

Contact Details: 8928768969 sakshimk23hmms@student.mes.ac.in

Summer Internship Project: Reaching The Unbanked : India Post Payment Bank's Initiatives In Rural Areas



**SARTHAK LAD** 

Marketing

UG Course: **BE Computer** 

Internship: Sahu Technologies

Contact Details: 9167184496

Sarthaksl24hmms@student.mes.ac.in

Summer Internship Project:

Analyzing Factors Impacting Consumer Purchase Decision on E-commerce Application (Flipkart & Amazon)



**SANI MALI** 

**Finance** 

UG Course:

JSW Steel Limited

Contact Details: 9284910078

sanism23hmms@student.mes.ac.in Summer Internship Project:
An In-Depth Study Of Functions And
Operations At JSW Steel Company

**SARTHAK GAIKAWAD** 

**Finance** 

UG Course: **B** Com

Aditya Birla Capital

Contact Details: 9370976684 sarthakdg23hmms@student.mes.ac.in

A Study Of Technical Analysis Of The Private Sector Bank



**SANIKA RAJGUDE** 

HR

UG Course: BSc IT

Jawaharlal Nehru Port Authority Internship:

Contact Details: **7066287258** sanikasr23hmms@student.mes.ac.in

Summer Internship Project: A Study On Challenges And Opportunities in Managing Recruitment and Retirement Planning At JNPA



**SAUMYA JADHAV** Marketing

UG Course: **B** Com

Internship: Hunarho

Contact Details: 9137970836 Saumyaaj23hmms@student.mes.ac.in

Summer Internship Project: Study Of Using Lead Generation For New Product Development



SHREYASH KAMDE Operations

UG Course: **BE Mechanical** 

Internship: ICICI Bank

Contact Details: 7028528984

Shreyashdk24hmms@student.mes.ac.in

Summer Internship Project:

Record Management and Shredding Process at Financial Institutions



**SNEHA SINGH** 

UG Course: RΔ

Career Guidelines Pvt Ltd. Internship:

Contact Details: 9820430048

snehass23hmms@student.mes.ac.in

Summer Internship Project: A Study On The Challenges In Managing Third Party Recruitment And Selection At Career Guidelines Pvt Ltd



SHRUTI DAMNE

Internship: Jawaharlal Nehru Port

Contact Details: 7304269981

dshruti23mms@student.mes.ac.in

Summer Internship Project: To Study The Recruitment And Promotion Process At JNPA



**SONAL JADHAV** 

Finance

India Post Payment Bank

Contact Details: 7798306571

sonalsj23hmms@student.mes.ac.in

Summer Internship Project: The Study On - From Post To Bank: The IPPB
Revolution



**SHRUTI PAWAR** 

Finance

UG Course: RMS

Internship: **Mangalam Organics Ltd** 

Contact Details: 7058534667 shrutisp23hmms@student.mes.ac.in

Summer Internship Project:

A Study On Voucher Processing Automation Using TCS Software Of Mangalam Organics Ltd



**SONAM SINGH** 

Operations

UG Course: RSc IT

Internship: Clive Inc.

Contact Details: 8879779324

sonamss23hmms@student.mes.ac.in Summer Internship Project:

Credit Card Fraud Detection And Anomalies Of Plastic Money At Clive Inc.



SHRUTI NIKAM

**Finance** 

UG Course:

**B** Com

Aditya Birla Capital

Contact Details: 7499618406

shrutidn23hmms@student.mes.ac.in

Summer Internship Project: Empirical Analysis Of Pharmaceutical Companies: A Technical Perspective



VIGHNESH POOJARY

**Finance** 

UG Course: **B** Com

Bajaj Allianz Life Insurance Internship:

Contact Details: 7620078152 vighneshvp23hmms@student.mes.ac.in

Summer Internship Project:

Analyzing Delays in Life Insurance Death Claims: Key Factors And Impacts



**SNEHA CHOUBEY** Operations

UG Course:

Internship: **Shoppers Stop** 

Contact Details: 9137457566 snehakc23hmms@student.mes.ac.in

Summer Internship Project:
Process Flow And Documentation Process
In Different Departments At Shopper'S Stop



**VIJAY GAVADE** Operations

UG Course: M Com

Internship: **Shoppers Stop** 

Contact Details: 9011302474 vijayag23hmms@student.mes.ac.in

Summer Internship Project:
Problem, Lacuna And Implementation Of
ERP At Shopper's Stop



### **Placement Policy of PHiMSR**

PHiMSR has an important role and responsibility to groom the students for a successful professional career. The Training and Placement Department acts as an interface and support system to help students realize their full potential and accomplish their career aspirations. It plays an essential role between the stages of completion of the academic program and entry into the corporate world.

### **Prepatory Stage:**

In order to strengthen the placement process, Corporate Relations Committee (CRC) is formed to act as a mediator between the placement team and the students.

The preparatory stage shall include the following activities:

- 1. Corporate readiness activities to be carried out from August to December in every academic year.
- 2. To identify the gap (if any) in each student for corporate readiness e.g. technical skill, communication skills and soft skills, the CRC shall provide appropriate intervention services such as conducting employability tests, guidance and counselling, etc.
- 3. A survey will be conducted to identify student's area of interest in their career opportunities/job profile etc.
- 4. All the students are expected to contribute to the placement process which includes basic hospitality to the guests, keeping a perfect record of potential candidates to facilitate the guests and ensure the comfort level of the guests till they leave the campus.

5. In case students do not want placements through the institute they should inform the CRC at the beginning of the academic year preferably by 30th September.

The students are also encouraged to seek employment opportunities through personal efforts. Such students are required to inform the CRC team in advance so that we can provide the necessary assistance.

### **Recruitment Process:**

- 1. Placement team will announce job openings by emails. Students are directed to go through the emails shared by the placement team regularly.
- 2. Pre-Placement briefing (if any) in the form of presentations or seminars will be organized by the Placement team. It is compulsory for all the students to attend such Pre-Placement addresses.
- 3. Students must clarify any queries during the Pre-placement address itself. Subsequently, they can bring their doubts (if any) to the notice of the placement manager who will then take the necessary action.
- 4. Students then have to register themselves via the Google form link shared by the placement team in the mail.
- 5. After registering for a company, preparatory sessions will be organized by the placement team and it will be mandatory for the registered students to mandatorily attend the sessions.
- 6. The resume of each student should be strictly as per the format provided by the placement team. The resume has to be in PDF format only. Those not adhering to the instructions, their application would be rejected from the placement team's end.
- 7. All the students who register or get shortlisted will have to attend the interview process without fail or else they may lose out on the future opportunities.
- 8. If a student gets an offer in a company through the placement cell then she/he must inform the placement team about the offer and acceptance.
- 9. Once placed, the students are required to submit a copy of the offer letter to the placement cell immediately. It is a mandatory procedure of PHiMSR.
- 10. Once a student receives an offer letter she/he will be considered out of further campus placement process in order to give opportunity to others.

### **Exception:**

Students, once placed, may be given another opportunity if any one out of the following two conditions is met:

- i. If the CTC of the offer in hand is below Rs. 3 LPA
- ii. If the Fixed CTC offered in the new opportunity exceeds Rs. 2 LPA from the current offer.

### **Eligibility criteria:**

- 1. 75% attendance in the academic year is must for the students seeking placement assistance from PHiMSR.
- 2. 100% attendance is required for all the CRC sessions and activities conducted / assigned by the placement cell. All the training sessions on mock aptitude tests, GD, PI and other grooming sessions are the integral parts of the placement process which no one can ignore.
- 3. Students who are seeking final placement through the placement cell must sign the placement policy and abide by it.

### **Student Preparedness:**

- 1. Students must be in formals and carry at least 2 hard copies of their resume and passport size photograph when they go for any interview scheduled by the placement team.
- 2. Students should acquire reasonably good communication and presentation skills.
- 3. Students are expected to acquire detailed information about the company, job profile and other details about the visiting company before appearing for any recruitment drive.

A student violating any of the above or found indulging in act(s) of indiscipline or found using unfair means or malpractices during exams will be debarred from the placement process and is also liable for strict disciplinary action as per the Institute rules and regulations.

In case of any dispute, the decision of the Director/Placement Head will be final and binding on all parties concerned.